

# Cipherpoint Ltd

20:04 29 Jan 2019

## Covata pursuing major acquisition of dataglobal GmbH

Covata Ltd (ASX:CVT) is pursuing a major transformational acquisition of German-based content services, digital workplace and archiving software provider dataglobal GmbH.

The company has entered into a binding but conditional agreement to acquire dataglobal.

Conditions include completion of due diligence, various approvals and completion of a capital raising of around \$20 million.

Approvals required include re-complying with Chapters 1 and 2 of the ASX Listing Rules and shares will be suspended from trading until this occurs as expected.

Covata's board is of the view that this acquisition delivers on the company's strategy to expand its focus into data discovery, classification, protection and control (encryption) and archiving.

### Plans to rebrand as dataglobal Limited

On completion of the acquisition, it is intended that Covata will be rebranded as dataglobal Limited.

The proposed company will be positioned as a leading content services player providing discovery, classification, security, protection and archiving services.

It will operate at scale, with a robust range of products across Europe and with strong future growth prospects in the US and Asia.

### Over 550 customers in 40 countries

dataglobal GmbH is based in Heilbronn, Germany and has been in business for 20 years led by its founder Wolfgang Munz, who also directly or indirectly holds all company shares.

The dataglobal business has more than 550 customers in 40 countries with negligible customer turnover.

Its clients cover the automotive, aerospace, chemical, financial, energy, and manufacturing sectors and include Rhenus Logistics, NDR, Mars, Universal, T-Systems, the Federal Network Agency, and the Deutsche Börse.

dataglobal's software portfolio is the future-proof solution for the automated, company-wide classification of data such as its comprehensive archiving.

1 Year Share Price Graph



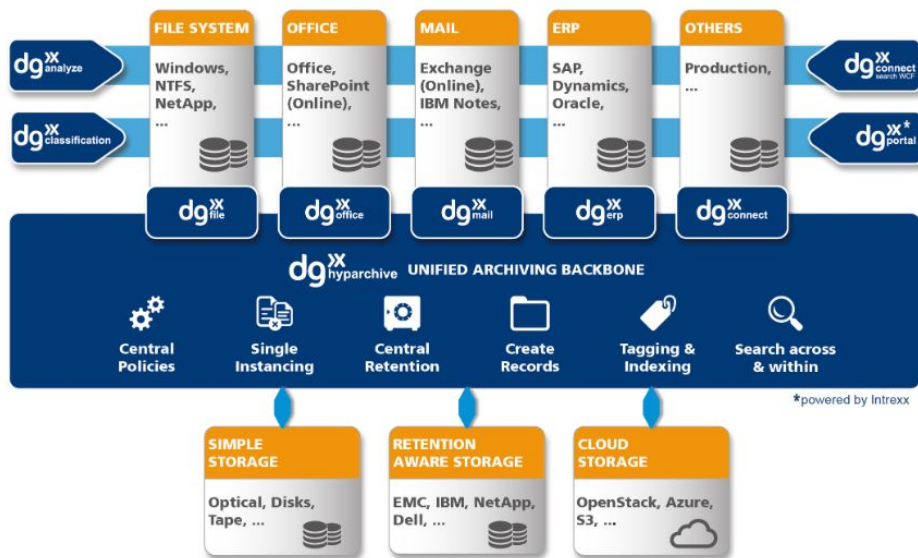
### Share Information

**Code:** CVT  
**Listing:** ASX  
**Sector:** Software & services  
**Website:** www.cipherpoint.com

### Company Synopsis:

*Cipherpoint Ltd (ASX:CVT) is listed on the Australian Securities Exchange.*

action@proactiveinvestors.com



Revenues are generated from licence sales, maintenance and services, and professional services.

These revenue streams are sourced either through direct sales from employee sales staff or through partners that are trained in dataglobal's product set.

### Consideration €13 million in cash and shares

Covata will acquire 100% of dataglobal for €13 million with consideration settled 65% in cash and 35% in Covata shares.

The consideration shares are to be voluntarily escrowed for a period of up to 18 months from the issue date.

Covata has also secured funding via secured convertible notes to support acquisition and working capital costs during the acquisition period.

The company's chief financial officer Steven Bliim has also replaced Lindsay Tanner as a board member.

### Wolfgang Munz would become new CEO and join board

Covata's managing director and CEO Ted Pretty said: "I am thrilled that Wolfgang Munz, the founder and CEO of dataglobal, has agreed to merge his business into ours as part of our joint strategy to grow a leader in the Content Services market using both our platforms and products.

"I am also delighted to receive the support of many longstanding shareholders for our strategy by subscribing to the Convertible Notes to allow us to progress with the proposed acquisition of dataglobal."

dataglobal CEO Mr Wolfgang Munz said: "I am delighted that there is now a real possibility that dg and Covata can come together to tackle the significant opportunity in Europe and other markets for our products and platforms.

"This opportunity is driven by digital transformation and the regulatory environment of GDPR (EU general data protection regulations) and privacy laws."

Proactive Investors facilitate the largest global investor network across 4 continents in 4 languages. With a team of analysts, journalists & professional investors Proactive produce independent coverage on 1000's of companies across every sector for private investors, private client brokers, fund managers and international investor communities.

Contact us +44 (0)207 989 0813 [action@proactiveinvestors.com](mailto:action@proactiveinvestors.com)

### No investment advice

The Company is a publisher. You understand and agree that no content published on the Site constitutes a recommendation that any particular security, portfolio of securities, transaction, or investment strategy is suitable or advisable for any specific person. You understand that the Content on the Site is provided for information purposes only, and none of the information contained on the Site constitutes an offer, solicitation or recommendation to buy or sell a security. You understand that the Company receives either monetary or securities compensation for our services. We stand to benefit from any volume which any Content on the Site may generate.

You further understand that none of the information providers or their affiliates will advise you personally concerning the nature, potential, advisability, value, suitability or profitability of any particular security, portfolio of securities, transaction, investment, investment strategy, or other matter.

You understand that the Site may contain opinions from time to time with regard to securities mentioned in other products, including Company-related products, and that those opinions may be different from those obtained by using another product related to the Company. You understand and agree that contributors may write about securities in which they or their firms have a position, and that they may trade such securities for their own account. In cases where the position is held at the time of publication and such position is known to the Company, appropriate disclosure is made. However, you understand and agree that at the time of any transaction that you make, one or more contributors may have a position in the securities written about. You understand that price and other data is supplied by sources believed to be reliable, that the calculations herein are made using such data, and that neither such data nor such calculations are guaranteed by these sources, the Company, the information providers or any other person or entity, and may not be complete or accurate.

From time to time, reference may be made in our marketing materials to prior articles and opinions we have published. These references may be selective, may reference only a portion of an article or recommendation, and are likely not to be current. As markets change continuously, previously published information and data may not be current and should not be relied upon.

The Site does not, and is not intended to, provide investment, tax, accounting, legal or insurance advice, and is not and should not be construed as providing any of the foregoing. You should consult an attorney or other relevant professional regarding your specific legal, tax, investment or other needs as tailored to your specific situation.

In exchange for publishing services rendered by the Company on behalf of Cipherpoint Ltd named herein, including the promotion by the Company of Cipherpoint Ltd in any Content on the Site, the Company receives from said issuer annual aggregate cash compensation in the amount up to Twenty Five Thousand dollars (\$25,000).