

# Phunware Inc

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## Phunware teams up with GAIN Innovation to snag government contracts in Texas

Phunware Inc (NASDAQ:PHUN) announced Thursday that it has partnered with multifaceted technology company GAIN Innovation in an effort to win government contract bids in Texas.

GAIN operates as a certified Texas Historically Underutilized Business (HUB) and Texas Department of Information Resources vendor for State and Local Government and Education (SLED) engagements, the company said.

That means they have a direct line to government organizations, a key target demographic for Austin-based Phunware.

### READ: Phunware awarded Best Mobile-Driven Enterprise Cloud Platform by Corporate Vision Magazine for 2020

"SLED customers are ideal for Phunware because these government organizations have a comprehensive selection process and must get it right the first time, so they can't afford to select unproven partners," Phunware COO Randall Crowder said in a statement. "We are excited to work with GAIN to help distribute our software to the SLED industry in Texas, where digital transformation is crucial to effectively operating in a post-pandemic environment with government requirements that have never been greater or more mission critical."

Phunware's Multiscreen-as-a-Service (MaaS) platform enables SLED customers to easily standardize and scale their mobile needs by providing all of the features and capabilities needed to establish a strong mobile presence, the company said.

The company's products come integrated with its award-winning software, including location-based services (LBS), mobile engagement, analytics and content management. SLED customers will also be able to take advantage of industry-specific solutions, including smart workplaces for government entities, smart campuses for higher education and even entire smart cities, such as the program Phunware announced in June for the city of Pasadena, Texas.

GAIN, for its part, specializes in internet-of-things (IoT) data and edge node management, LBS, multi-channel communication, virtual reality training and more. The firm also handles cloud services backup, disaster recovery and intelligent data management software for virtual, physical and multi-cloud infrastructures.

Contact Andrew Kessel at [andrew.kessel@proactiveinvestors.com](mailto:andrew.kessel@proactiveinvestors.com)

Follow him on Twitter @andrew\_kessel

**Price:** 0.6684

**Market Cap:** \$32.85 m

### 1 Year Share Price Graph



November 2019 June 2020 November 20

### Share Information

**Code:** PHUN

**Listing:** NASDAQ

**52 week High Low**  
3 0.54

**Sector:** Software & services

**Website:** [www.phunware.com](http://www.phunware.com)

### Company Synopsis:

*Since 2009, Phunware has been helping Fortune 5000 brands engage, manage and monetize their mobile audiences with solutions that touch all phases of the mobile application lifecycle. &nbsp;.*

[action@proactiveinvestors.com](mailto:action@proactiveinvestors.com)

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Contact us +44 (0)207 989 0813 [action@proactiveinvestors.com](mailto:action@proactiveinvestors.com)

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